



If your business is like most, you've succeeded in making your IT costs and infrastructure more transparent and controllable by consolidating your networking and computing environments. Now, with imaging, printing and copying an integral part of business critical processes, it's time to cast a critical eye on your print environment (print, copy, scan, fax). As with computing, your imaging and print environment must be viewed as a system that can be optimized and managed across your organization.

## What if you could...

- Reduce costs by gaining visibility and control over your print environment, assets and supplies?
- Free up time for IT and end users to focus on the core business?
- Improve productivity and accelerate business results with enhanced document workflows?
- Mitigate security and compliance risks with authentication, authorization and auditing solutions that help control access to documents and data?
- Increase environmental sustainability with energy-efficient products, as well as software and services that help you better manage your print environment volume?

*That's alternative thinking about your print, copy, scan and fax environments!*

## Managed Print Services at a glance

Optimize your imaging and print environment infrastructure, control assets and costs, and improve document workflows with **PrimeEdge's MPS Edge**. **MPS Edge** provides proactive end-to-end management of your imaging, printing and copying needs from a single trusted partner.

Industry-leading network infrastructure management and asset management capabilities form the foundation of **MPS Edge**. These powerful capabilities enable remote and secure installation, configuration, maintenance, monitoring and management of your imaging and print environment (print, copy, scan, fax).

### **MPS Edge Services include:**

**Assessment Services**—Gain more visibility of your current usage, uncover hidden costs and develop a business case for change.

**Financial and Procurement Services**—Realize lower total cost of ownership. From planning for and acquiring your new technology to retiring and replacing it.

**Transition and Implementation Services**—Make sure that the right equipment is installed in the appropriate location and that your end users know how to make the most of it.

**Management and Support Services**—Enable ongoing return on investment (ROI) through fleet availability and optimization, support and supplies management and greater visibility into usage trends, capacity and expenditures.

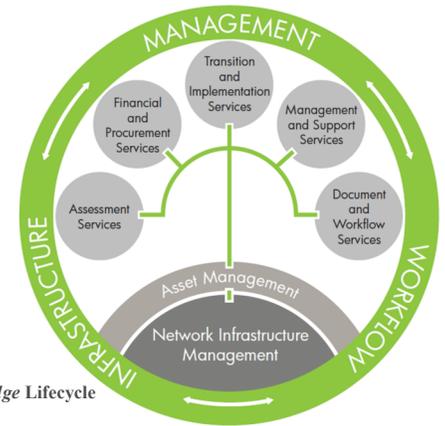
**Document and Workflow Services**—Automate paper-intensive workflows and better manage the underlying infrastructure that supports your processes for accelerated business results.

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# Why PrimeEdge?

**Complete Solutions**—With end-to-end solutions and services, PrimeEdge can work with you to identify and address your specific needs today and into the future.

**Expertise**—PrimeEdge has more than fifteen years of experience with imaging, print and copying environments.



MPS Edge Lifecycle

PrimeEdge's Managed Print Services offer flexible imaging, print and copying services that enable organizations to adapt quickly to ever-evolving business and technology environments.

## MPS Edge a three-part approach

PrimeEdge works with you to assess, deploy and manage an imaging and print environment tailored to meet your business needs, while helping you reduce costs, conserve resources and simplify document-intensive processes.

### Optimize infrastructure

PrimeEdge can help you achieve a balance between your total cost of your print environment and your needs for user convenience and productivity.

### Manage environment

Working together, PrimeEdge can help you maintain your optimized infrastructure while improving business efficiency and tightening security.

### Improve workflow

By streamlining your document-intensive processes, PrimeEdge can help you deliver a more efficient environment for capturing, managing and sharing information.

## How do you get started?

Contact your PrimeEdge representative to:

- Set up a discussion or workshop to assess your specific business needs.
- Establish a plan to implement the best solution for today and into the future.
- Identify the **MPS Edge** environment approach that can help your company save resources and money.

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